

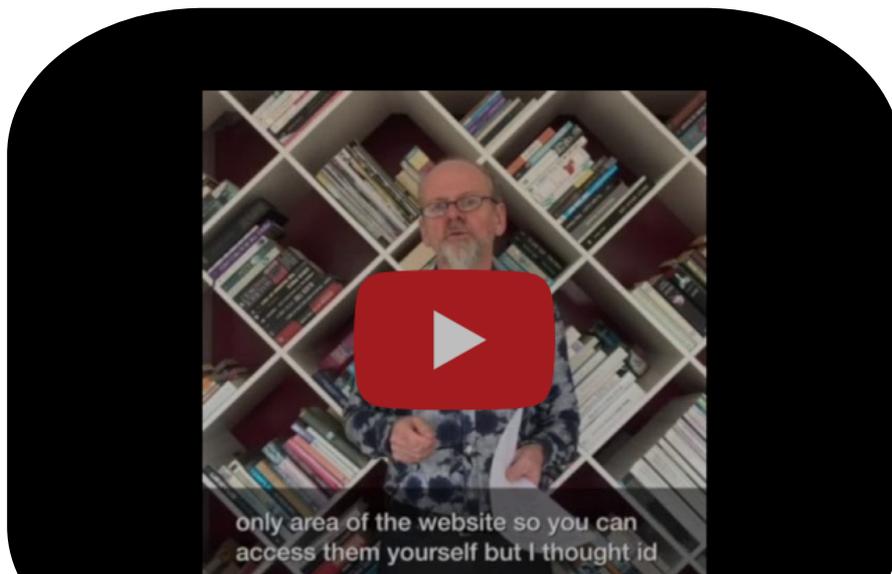


Kia ora

No surprise - once again - lots to cover this month:

- New members
- Commercial Contracts
- IGUMA/Glass meeting - visit to BRANZ and GGI
- GGI opening
- WEERS
- NZ Certificate in Balustrade Installation
- Apprentices of the Year
- Apprenticeship Boost
- Expansion to Flexi-wage scheme
- AGM - 17 September
- Marketing
- Blocked email addresses
- Rob's update
- Meeting Calendar
- This months sponsor - [TimeSheet](#)

**This months video from me - dieting and our last Board meeting (those two topics aren't linked):**



VIDEO: (3:08 min)

Link if Youtube picture not showing:

<https://youtu.be/Lme4WYymBzo>

## New members

Welcome to:

- Oakley's Window and Doors, Ashburton
  - Aluminium Joinery and Glass Repairs, Waipu
  - Xsite Commercial, Auckland
  - Glass Group Ltd, Wellington
  - Northly Consulting, Auckland
  - Robert Collis Consulting, Auckland
  - Starke Group, Auckland and Kerikeri
  - Elastochem NZ Ltd, Auckland
  - AGP, Cambridge
- 

## Commercial Contracts - special conditions

Following our workshop last year we were working with Hazleton Law to create an industry set of Special Conditions specifically for us. This got put on the back-burner but we are now ready to kick this off again! We've already got seven companies committed to participate. Please let me know if you would also like to be involved - it will cost \$500 (+GST) to participate. That group will help review and have input in the development of the clauses (and explanatory notes). And obviously get the output which will:

- Be based on SA-2017 as we could not prepare special conditions for all subcontracts out there considering that some Head Contractors have their own forms.
- Explain the effect of the clause in SA-2017 which we believe should be amended.
- Set out the amendment to each such clause and explain what the desired effect of the amendment is.
- Provide additional, rather than amended clauses, which we believe should be included and explain what the desired effect of the new clause is.
- Provide notes on effectively having the amended and new clauses included in the contract; matters such as drafting conventions, etc.

Please give me a call if you have any questions.

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## IGUMA/Glass meeting - visit to BRANZ and GGI

The next IGUMA/Glass meeting is 27th August in Wellington and will include visits to BRANZ and GGI. At this point in time this is still on....

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## GGI opening

GGI are having their Grand Opening on 27th August. At this point in time this is still on....

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## WEERS

We had our strategy workshop a couple of weeks ago. The output was three focus areas:

1. Advocacy to ensure WEERS is a pathway to compliance
  2. Refresh value proposition and develop marketing plan
  3. Make it easier to access
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## NZ Certificate in Balustrade Installation

We are very excited to offer this new three day course. The course will deliver the theoretical knowledge and practical application of balustrade installation. Filling gaps in knowledge and focusing on legislation, codes and standards, understanding the producer statement systems and risk requirements for balustrade installation including the risks of mixing systems or substituting components. Practical projects will be relevant and varied using several different proprietary systems.

Objectives:

1. Provide experienced people in the glass and glazing industry with the opportunity to enhance their knowledge and skills in up-to-date training in installation of balustrades.
2. To give consumers and Territorial Authorities confidence and assurance the installer of balustrades has achieved a recognised certificate of competency after achieving outcomes of the course.

The first course will be held on 2/3/4 February 2021 at GGI in Wellington. The cost is \$995+GST for Association members and \$1,495+GST for non-members.

Numbers are limited. Please contact me if you want to register. We are also creating a new web page to advertise this. **I need a high quality image of a balustrade or**

a balustrade being installed - I'll use the first example someone sends me.

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## Apprentices of the Year

It was great to get out and present these at worksites over the past couple of weeks. Congratulations again to:

Architectural Aluminium Joinery Most Promising Apprentice: **Simon Bennett (Altherm Taranaki)**

Architectural Aluminium Joinery Apprentice of the Year: **Ariana Simmons (Fairview Whakatane)**

Glass & Glazing Most Promising Apprentice: **Nathan Wiren (Metro Direct, Nelson)**

Glass & Glazing Apprentice of the Year, Allan Sage Memorial Award: **Ethan Taylor (Viridian Glass, Nelson)**



## Apprenticeship Boost

All apprentices undertaking one of our AAJ and Glass & Glazing apprenticeships now qualify for free fees. Additionally employers can apply for a [subsidy](#) (this runs until April 2022). The Glass and Glazing qualifications qualify for this subsidy. However, aside from the NZC in AAJ (Installer) with Repairs and Maintenance the current AAJ qualification suite doesn't have enough credits to be eligible. BCITO are creating a programme (pending NZQA approval) that combines the NZC in AAJ L3 and the NZC in AAJ (Joiner) L4 to create a programme that has enough credits to qualify, as well as grow the profile of the AAJ industry through higher skill sets in their graduates. Obviously employers must have sufficient scope of work for apprentices to undertake and complete training. We'll have more information soon. If you need details now please contact Ben Hilder – [ben.hilder@bcito.org.nz](mailto:ben.hilder@bcito.org.nz)

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## Expansion to Flexi-wage scheme

The Government is expanding a scheme which subsidises employers who take on new employees otherwise at risk of long-term unemployment. Here's the [news release](#)

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## AGM - 17 September

Postponed from June, we have rescheduled our Association AGM to 10am on Thursday 17th September 2020. We will be holding the AGM at Notion (previously Pro-Clima), Unit P/63 Hugo Johnston Drive, Penrose, Auckland. This year we will also be using Zoom for those who want to attend with remote access.

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## Marketing

Last week's webinar was a little overwhelming with lots and lots of great advice. Rachel has sent me links to copies of these sessions - contact me if you would like to watch and I'll send you the links. This Wednesday (19th) Rachel is running a free webinar from 9-10.45am titled "Marketing locally: Essential tips for locally based businesses". More details [here](#)

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## Blocked email addresses

We've been using MailChimp for our newsletters for the past few years but I've only just realised that it blocks role-based email address, eg info@, sales@, accounts@ etc. This will explain why you might be reading this but someone else in your business isn't getting our newsletters. We'll get these updated over the coming

month.

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## Rob's update

If you missed Rob's technical update at the start of the months you missed:

- Building for Climate Change
  - Head Flashings
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## Meeting Calendar

Thursday, 20 August - Window Technical

Thursday, 27 August – IGUMA/Glass Committee

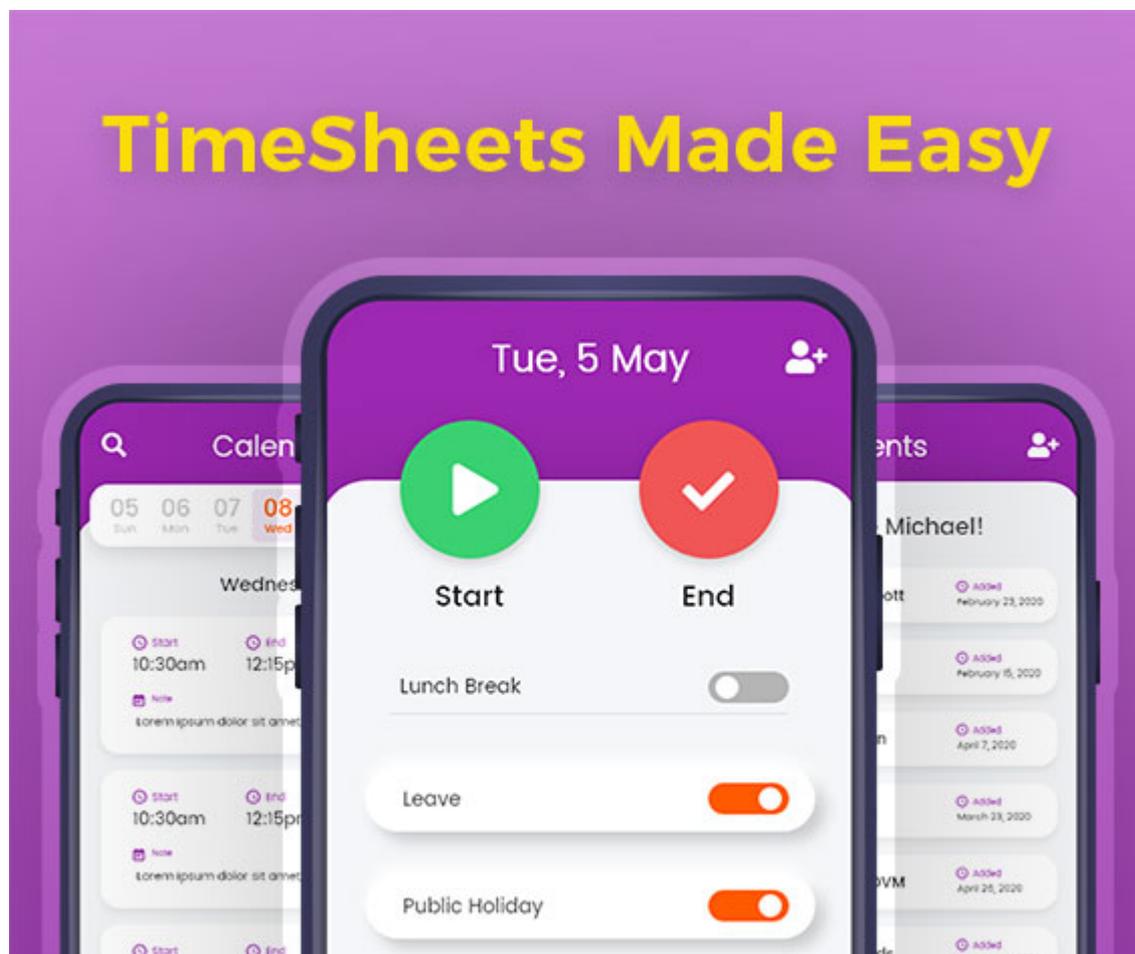
Thursday, 17 September - Surface Finishers

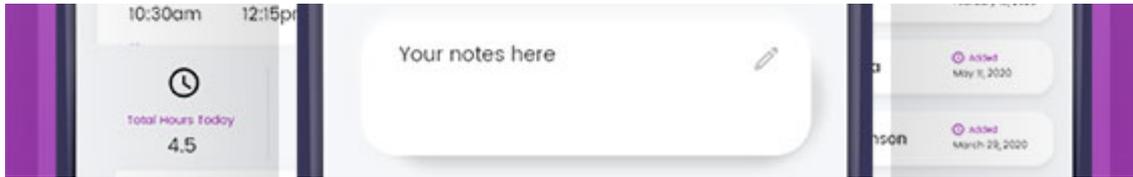
Thursday 22 October - Board

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## Sponsorship

[TimeSheet](#) are our sponsors again this month - thanks.





Please feel forward this email to others (or let us know if we need to add anyone)

Ngā Mihi - Regards



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